

# JABIL

## Global Procurement UPDATE

### Partnering Toward Continuous Innovation

Tony Lyons

Valued Supply Partner,

In Jabil's pursuit to be the most technologically advanced and trusted manufacturing solutions provider in the world, we must continually innovate and invest in leading-edge solutions while fostering enduring alliances with our supply base partnership network. These efforts will deliver longevity, preferred supplier statuses, maintain competitive advantages and drive business growth within scalable and efficient operating models.

To this end, Jabil's Global Procurement organization will be deploying established market leading e-sourcing applications, Coupa and Scanmarket, to drive digital collaboration and efficiencies in the sourcing process. Active participation in digital sourcing events will best position you to grow your business with us as we move away from conventional and manual Procurement processes. These solutions will be implemented globally over the next year.

Coupa and Scanmarket provide significant advantages to partners like you and help Jabil move forward in our digital journey to provide the best possible outcomes for our customers.

#### Key Advantages

- Reduction in time to gather critical information on supplier qualifications.
- Structure and uniform quoting templates, which allow for efficient and fair side by side bid comparisons.
- Transparent and uniform evaluation procedures.
- Reduction in the time to execute the end-to-end sourcing process.
- Efficient e-auction processes which allow all suppliers to reduce the time to participate in an impartial bidding process on a wholly equitable basis.
- Access to the event coordinator for real-time communication for all inquiries and clarification via message boards.
- History logging availability to trace all the response updates vs. managing emails.
- Technical support directly from Coupa and Scanmarket.

#### Sourcing Events

When you are invited to a sourcing event, we will attach supplier guides and video demos for your reference. We have selected applications that are simplified and user friendly to ensure a smooth transition.

We want to acknowledge your collaboration in anticipation of your active adoption of our new streamlined processes and market-leading e-sourcing applications. This is a critical step in our digital transformation collectively as we strive for recognized excellence.

[View the E-Sourcing Application Supplier Training and FAQ documents](#)

Thank you for your continued support and partnership. If you have any questions beyond the Sourcing Events, please don't hesitate to reach out directly to Heidi Banks ([heidi\\_banks@jabil.com](mailto:heidi_banks@jabil.com)), Sr. Director of Global Procurement.



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